

## 8 Reasons to Hire Interim **Operations Leaders**

rush a critical hiring decision and risk putting the wrong person in charge, or find a vetted, experienced

1 Interim **Leaders Have** Been There, **Done That** 

Interim leaders are carefully vetted. As proven entities, they offer hands-on experience successfully handling the specific issues your company faces.

**Senior Leadership Background** They have previous experience in a vice president or directorlevel capacity in medium- to large-size organizations.



They **Can Start** Yesterday

Interim leaders can be onsite, ready to roll up their sleeves, in days. You won't lose ground or risk major bottlenecks while you search for a permanent replacement.

Only 14% of businesses are well prepared to handle a sudden loss in senior management<sup>1</sup>



3

**They Can Ease the Pain** of Change

Unencumbered by staff issues or politics; interim leaders can act as change agents, ease painful transitions, and address issues that help permanent leaders start fresh.

35% of interim workers are hired to handle special projects<sup>2</sup>



**Their Expertise Doesn't Leave With Them** 

Despite short tenure, interim leaders make a long-term impact by establishing processes that run smoothly on their own and imparting expertise to their teams.

length of assignment for interim talent3

**175** billable days—average



5

**They Take** the Pressure **Off to Hire Fast** 

track, giving you time to find a permanent replacement who fits, technically and culturally, and is more likely to succeed.

Interim leaders keep your business on

within the first 18 months<sup>4</sup>

40% of new executives fail



**They Stay Cool Under Pressure** 

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situations, like mitigating change. They expect to be measured on results. They thrive under pressure.

Interim executives are used to intense

top-level positions such as CEO, CFO, GM, or VP5

**50%**+ of interim talent fills



**They Roll** Out the **Welcome Mat** 

help new hires continue to advance any improvements they've launched.

Interim leaders help onboard new executives.

They are motivated to share knowledge and

are hired to fill suddenly vacant positions<sup>6</sup>

<sup>6</sup>Human Capital Institute <sup>7</sup>AON Survey

25% of interim workers



They can coach newlypromoted, high-potential leaders

leaders to help them ramp up faster. We can provide guidance on behavior skills and instill the process rigor they need to succeed. 50% chance that a new

An interim consultant can provide coaching and

mentoring for high-potential, newly-promoted

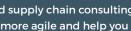
executive will quit or be fired within the first 3 years7



<sup>1</sup>American Management Association <sup>2</sup>Ipsos <sup>3</sup>Business Grapevine <sup>4</sup>Center for Creative Leadership <sup>5</sup>Senior Management Worldwide

Looking for a temporary leader to fill your operational and supply chain management vacancies? Address critical resource gaps and keep moving forward.

TBM'S LEADERSHIP SOLUTIONS PRACTICE



in

TBM specializes in operations and supply chain consulting for manufacturers and distributors. We push the pedal down in your operations to make you more agile and help you accelerate business performance 3-5x faster than your peers.

**SPEED WINS EVERY TIME** 

